

Difficult to trade currencies for LatAm Corps in 2013

- Currencies most cited by LatAm Corps users of the FX markets that they found difficult to obtain consistent liquidity in 2013 and banks cited as being the most helpful were:

Difficult to obtain currency	Banks Cited
Argentine Peso . ARS	Citi, HSBC
Euro . EUR	HSBC
Brazilian Real . BRL	Citi, HSBC
Chinese Yuan Renminbi . CNY	HSBC

Top 5 Importance Factors when selecting a counterparty for LatAm Corps were:

Factors when placing business	Score
Overall insight into FX market	6.41
Ability to deal in size	6.38
Back office relationship	6.30
Counterparty credit rating	6.18
Structuring expertise and innovation	6.17

Factors when placing E-business	Score
Comprehensive product suite: spot/forward	6.39
Ability to deal in size	6.34
Sales support and interaction	6.24
Order book depth transparency	6.21
Reporting & analytical tools	6.19